News Release



Greater Vancouver residential property sale and listing activity below 10-year averages in November

Vancouver, **B.C.** – **December 4, 2012** – Over the past six months, the Greater Vancouver housing market has seen a reduction in the number of homes listed for sale, a gradual moderation in home prices and a decrease in property sales compared to historical averages.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales of detached, attached and apartment properties reached 1,686 on the region's Multiple Listing Service® (MLS®) in November, a 28.6 per cent decline compared to the 2,360 sales in November 2011 and a 12.7 per cent decline compared to the 1,931 home sales in October 2012.

November sales were 30.3 per cent below the 10-year November sales average of 2,420.

"Home sellers appear more inclined to remove their properties from the market today rather than lower prices to sell their properties. On the other hand, buyers appear to be expecting prices to moderate," Eugen Klein, REBGV president said.

New listings for detached, attached and apartment properties in Greater Vancouver totalled 2,758 in November. This represents a 14.4 per cent decline compared to November 2011 when 3,222 properties were listed for sale on the MLS® and a 36.2 per cent decline compared to the 4,323 new listings in October 2012.

New listings were 12.9 per cent below the 10-year November average of 3,168.

At 15,689, the total number of residential property listings on the MLS® increased 13 per cent from this time last year and declined 9.7 per cent compared to October 2012. Total listings in the region have declined by nearly 3,000 properties since reaching a peak of 18,493 in June.

The region's sales-to-active-listings ratio was unchanged from October at 11 per cent.

"Home prices in Greater Vancouver have generally declined between three and five and a half per cent, depending on property type, since reaching a peak six months ago," Klein said. "Changes in home prices vary per municipality and neighbourhood. It's good to check local market statistics with your REALTOR®."

Since reaching a peak in May of \$625,100, the MLS® Home Price Index composite benchmark price for all residential properties in Greater Vancouver has declined 4.5 per cent to \$596,900. This represents a 1.7 per cent decline when we compared to this time last year.

Sales of detached properties in Greater Vancouver reached 629 in November, a decrease of 31.3 per cent from the 916 detached sales recorded in November 2011, and a 40.1 per cent decrease from the 1,050 units sold in November 2010. Since reaching a peak in May, the benchmark price for a detached property in Greater Vancouver has declined 5.5 per cent to \$914,500.

Sales of apartment properties reached 750 in November 2012, a 25 per cent decrease compared to the 1,000 sales in November 2011, and a decrease of 28.7 per cent compared to the 1,052 sales in November 2010. Since reaching a peak in May, the benchmark price for an apartment property in Greater Vancouver has declined 3.9 per cent to \$364,900.

Attached property sales in November 2012 totalled 307, a 30.9 per cent decrease compared to the 444 sales in November 2011, and a 24.6 per cent decrease from the 407 attached properties sold in November 2010. Since reaching a peak in April, the benchmark price for an attached property in Greater Vancouver has declined 3.6 per cent to \$454,300.

Feature Facts:

- Of the 15,689 homes currently for sale on the MLS® in Greater Vancouver, 49.6 per cent are listed for \$600,000 or less. Of those, 1,321 are detached properties, 5,039 are condominiums and 1,419 are townhomes.
- Of the 1,686 homes that sold in Greater Vancouver in November, 273 (16%) sold for \$1 million or more.

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The real estate industry is a key economic driver in British Columbia. In 2011, 32,390 homes changed ownership in the Board's area, generating \$1.36 billion in spin-off activity and 9,069 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$25 billion in 2011. The Real Estate Board of Greater Vancouver is an association representing more than 11,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

For more information please contact:

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November 2012



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Residential / Composite	Lower Mainland	\$538,100	151.9	-0.9%	-1.9%	-3.6%	-0.9%	7.6%	6.6%
·	Greater Vancouver	\$596,900	156.5	-1.1%	-2.1%	-4.5%	-1.7%	8.6%	9.1%
	Bowen Island	\$573,800	124.4	-2.1%	-3.7%	-8.3%	-1.7%	-5.9%	-8.9%
	Burnaby East	\$551,000	152.1	-2.2%	-1.9%	-4.0%	0.5%	5.8%	6.7%
	Burnaby North	\$505,900	151.1	-0.5%	-1.2%	-4.1%	-2.4%	6.0%	6.6%
	Burnaby South	\$565,700	159.5	-1.1%	-1.2%	-3.1%	-1.8%	10.8%	12.8%
	Coquitlam	\$501,400	148.3	-0.3%	-0.8%	-2.1%	1.6%	8.0%	5.5%
	Ladner	\$514,400	143.1	-2.3%	-6.2%	-8.2%	-4.1%	4.5%	5.1%
	Maple Ridge	\$388,700	131.4	-0.8%	-0.3%	-0.9%	-0.2%	0.2%	-4.6%
	New Westminster	\$358,800	154.0	-1.3%	-2.2%	-3.6%	-1.2%	5.1%	4.1%
	North Vancouver	\$639,900	144.8	-1.3%	-2.2%	-3.6%	1.8%	5.6%	4.5%
	Pitt Meadows	\$387,400	140.3	2.0%	2.9%	2.3%	1.2%	3.8%	-0.3%
	Port Coquitlam	\$396,000	140.6	-0.7%	-0.1%	-3.2%	-1.1%	0.7%	-1.5%
	Port Moody	\$512,700	141.6	0.3%	-0.2%	0.3%	5.9%	4.7%	1.2%
	Richmond	\$569,900	165.5	-0.5%	-1.3%	-4.5%	-2.2%	11.1%	17.0%
	Squamish	\$385,900	124.6	-1.8%	-5.0%	-4.5%	3.3%	-1.0%	-4.2%
	Sunshine Coast	\$353,100	123.7	-3.3%	-3.6%	-4.2%	-2.1%	-6.4%	-9.5%
	Tsawwassen	\$589,300	148.5	-1.3%	-2.9%	-3.9%	-0.6%	9.0%	7.3%
	Vancouver East	\$605,000	177.0	-0.5%	-1.4%	-2.2%	1.1%	15.3%	19.6%
	Vancouver West	\$789,100	166.3	-0.3%	-1.7%	-6.1%	-3.6%	10.5%	11.5%
	West Vancouver	\$1,501,500	161.2	-3.0%	-6.2%	-9.1%	-2.4%	19.8%	11.6%
	Whistler	\$453,300	108.0	-2.2%	-6.2%	-7.8%	0.5%	-11.3%	-16.4%
Single Family Detached	Lower Mainland	\$749,600	159.3	-1.1%	-2.3%	-3.9%	-0.9%	14.8%	14.4%
	Greater Vancouver	\$914,500	169.0	-1.4%	-2.9%	-5.5%	-2.3%	17.8%	19.8%
	Bowen Island	\$573,800	124.4	-2.1%	-3.7%	-8.3%	-1.7%	-5.9%	-8.9%
	Burnaby East	\$719,100	160.8	-3.1%	-4.7%	-6.3%	0.6%	11.9%	15.3%
	Burnaby North	\$909,800	175.6	-0.6%	-0.4%	-3.7%	1.3%	21.0%	24.6%
	Burnaby South	\$976,600	187.2	-1.2%	-2.9%	-2.6%	1.5%	29.5%	34.5%
	Coquitlam	\$705,000	156.2	-0.4%	-1.4%	-1.9%	2.6%	14.1%	13.0%
	Ladner	\$591,800	142.8	-2.5%	-7.2%	-9.7%	-4.5%	5.5%	5.9%
	Maple Ridge	\$459,200	130.5	-1.7%	-0.8%	-1.4%	1.0%	1.3%	-3.1%
	New Westminster	\$645,400	160.1	-2.1%	-4.1%	-6.1%	-0.9%	11.8%	15.0%
	North Vancouver	\$931,100	148.6	-1.5%	-2.6%	-5.4%	0.3%	9.6%	8.5%
	Pitt Meadows	\$503,100	140.4	0.0%	1.4%	-0.1%	-0.8%	4.1%	2.4%
	Port Coquitlam	\$553,400	147.8	-0.5%	-1.1%	-1.7%	1.4%	7.9%	7.5%
	Port Moody	\$833,300	154.4	-2.3%	-1.7%	-1.0%	4.7%	13.4%	10.3%
	Richmond	\$955,500	192.4	-1.0%	-2.0%	-6.2%	-4.2%	25.5%	34.9%
	Squamish	\$483,800	130.7	-2.2%	-3.8%	-4.0%	-2.8%	1.5%	0.8%
	Sunshine Coast	\$352,200	123.4	-3.4%	-3.4%	-4.0%	-2.4%	-6.5%	-9.7%
	Tsawwassen	\$712,000	153.3	-1.5%	-2.3%	-3.6%	1.4%	14.1%	10.8%
	Vancouver East	\$835,100	184.4	-0.9%	-2.8%	-3.2%	0.5%	23.5%	30.0%
	Vancouver West	\$2,029,300	208.5	-1.6%	-4.1%	-9.7%	-8.4%	27.8%	33.6%
	West Vancouver	\$1,772,800	168.8	-2.8%	-6.4%	-9.0%	-1.1%	24.9%	17.0%
	Whistler	\$877,000	121.4	3.8%	4.2%	6.0%	-1.6%	-3.7%	-7.7%

HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





November 2012



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Townhouse	Lower Mainland	\$389,500	141.4	-0.1%	-1.6%	-3.2%	-2.0%	3.1%	1.9%
	Greater Vancouver	\$454,300	147.4	-0.7%	-1.7%	-3.3%	-2.1%	5.1%	6.0%
	Burnaby East	\$414,000	148.5	-0.3%	-1.4%	-1.7%	1.8%	4.7%	7.0%
	Burnaby North	\$385,300	143.7	-0.6%	-2.9%	-3.2%	-8.6%	2.1%	2.0%
	Burnaby South	\$415,800	149.2	0.9%	-0.1%	-2.1%	-1.2%	5.8%	8.7%
	Coquitlam	\$388,700	142.8	0.2%	1.6%	1.5%	5.1%	5.2%	3.5%
	Ladner	\$434,600	144.0	-3.5%	-3.3%	-5.2%	-0.9%	4.0%	3.6%
	Maple Ridge	\$270,700	131.5	-0.3%	-1.2%	-1.6%	-3.5%	-2.7%	-6.9%
	New Westminster	\$383,900	144.2	-3.6%	-1.4%	-3.4%	-1.5%	4.5%	5.0%
	North Vancouver	\$575,700	137.8	-0.5%	-2.4%	-4.4%	-3.1%	0.8%	3.1%
	Pitt Meadows	\$332,100	143.7	3.1%	3.3%	3.4%	3.8%	6.9%	2.6%
	Port Coquitlam	\$370,100	140.9	-0.1%	1.6%	-2.3%	-0.3%	1.4%	-0.8%
	Port Moody	\$413,400	139.7	0.5%	1.3%	1.6%	2.7%	2.7%	-0.9%
	Richmond	\$492,500	159.2	-0.6%	-2.0%	-3.3%	-3.3%	10.5%	15.7%
	Squamish	\$328,200	119.1	-2.8%	-7.5%	-7.2%	13.2%	-7.1%	-5.9%
	Tsawwassen	\$447,600	138.4	-3.2%	-2.4%	-6.0%	-6.8%	0.0%	-0.4%
	Vancouver East	\$499,600	164.7	-0.8%	-2.5%	-3.7%	-3.1%	8.6%	10.4%
	Vancouver West	\$679,000	153.6	0.2%	-1.4%	-4.4%	-1.9%	7.9%	10.3%
	Whistler	\$443,600	119.5	1.4%	-3.8%	-7.0%	17.9%	1.4%	-3.7%
Apartment	Lower Mainland	\$334,600	146.8	-1.0%	-1.5%	-3.4%	-0.5%	0.6%	-1.2%
	Greater Vancouver	\$364,900	147.5	-1.1%	-1.4%	-3.9%	-1.0%	1.0%	0.1%
	Burnaby East	\$357,500	135.7	-2.4%	4.7%	-2.9%	-1.5%	-9.2%	-13.1%
	Burnaby North	\$327,700	138.5	-0.4%	-0.8%	-4.2%	-2.2%	-2.3%	-3.1%
	Burnaby South	\$367,600	147.6	-1.6%	0.1%	-3.7%	-4.7%	2.0%	2.4%
	Coquitlam	\$251,100	138.2	-0.1%	-0.9%	-3.9%	-1.8%	-0.4%	-5.3%
	Ladner	\$302,100	143.2	-0.6%	-6.0%	-5.2%	-5.0%	1.5%	3.5%
	Maple Ridge	\$186,800	136.2	2.1%	2.9%	3.2%	0.4%	0.0%	-8.6%
	New Westminster	\$267,500	152.9	-0.8%	-1.6%	-2.6%	-1.4%	2.8%	0.8%
	North Vancouver	\$349,000	141.7	-1.3%	-1.9%	-1.0%	5.6%	2.3%	-0.1%
	Pitt Meadows	\$232,700	137.5	4.5%	5.2%	6.3%	2.7%	1.0%	-7.7%
	Port Coquitlam	\$220,000	130.4	-1.4%	0.0%	-6.1%	-5.2%	-8.9%	-13.6%
	Port Moody	\$320,600	133.6	2.5%	-0.3%	0.2%	9.2%	-0.5%	-3.7%
	Richmond	\$339,600	144.0	-0.1%	-0.2%	-3.4%	0.2%	-2.8%	0.5%
	Squamish	\$241,100	116.0	-0.3%	-6.0%	-3.4%	16.2%	-1.4%	-13.6%
	Tsawwassen	\$323,500	136.1	-0.4%	-5.4%	-4.8%	-5.2%	-3.5%	-1.7%
	Vancouver East	\$308,300	170.1	-0.1%	0.4%	-0.8%	3.1%	6.5%	8.4%
	Vancouver West	\$468,400	151.6	0.4%	-0.5%	-4.1%	-1.0%	2.8%	2.3%
	West Vancouver	\$590,400	129.0	-3.4%	-3.7%	-9.1%	-8.1%	-2.4%	-11.4%
	Whistler	\$227,000	81.5	-5.5%	-8.2%	-7.7%	-0.5%	-33.7%	-38.4%

HOW TO READ THE TABLE:

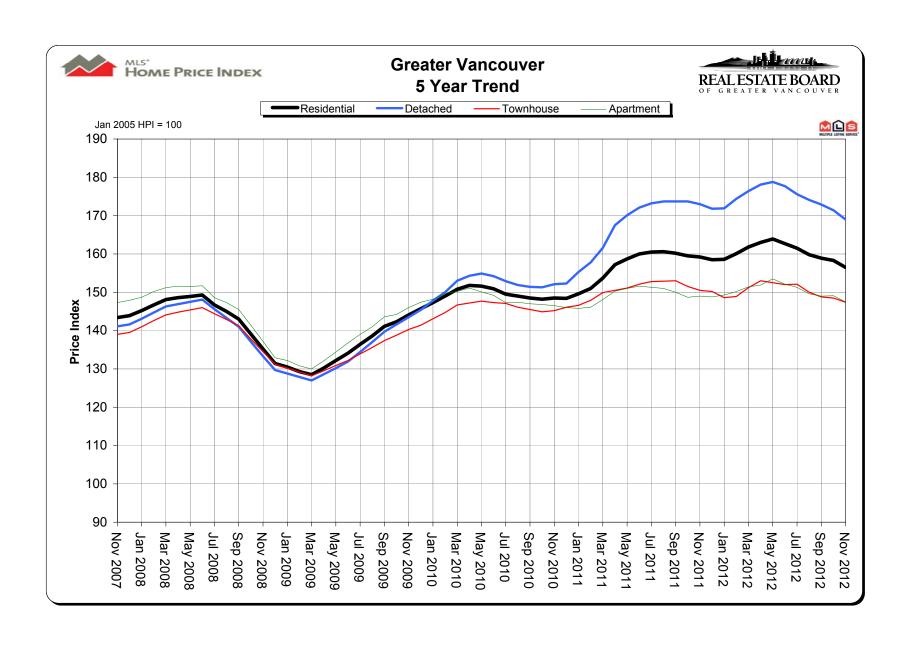
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MLS® SALES Facts

REALESI OF GREATE	R VAN	SOAR couv		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West		Whistler/Pemberton	101ALS
	Number of	Detached Attached	49 34	60 22	24 4	1	58 16	11 15	60 25	22 16	15 15	76 50	13 12	30 0	91 35	77 40	32 3	10 20	629 307
November	Sales	Apartment	102	40	13	0	32	54	59	21	12	81	7	4	69	241	8	7	750
2012	Median	Detached	\$845,000	\$725,000	\$633,500	n/a	\$475,750	n/a	\$905,000	\$499,000	n/a	\$1,070,000	n/a	\$365,000	\$869,000	\$1,878,000	\$1,432,500	n/a	
	Selling	Attached	\$490,000	\$434,950	n/a	n/a	n/a	n/a	\$605,000	n/a	n/a	\$494,750	n/a	n/a	\$598,000	\$908,500	n/a	\$512,000	n/a
	Price	Apartment	\$361,000	\$273,250	n/a	n/a	\$259,950	\$278,500	\$375,000	\$217,000	n/a	\$320,000	n/a	n/a	\$339,800	\$468,500	n/a	n/a	
	Number	Detached	56	68	34	4	89	26	78	32	7	79	14	46	93	104	51	9	790
 	of Sales	Attached	58	20	3	0	29	9	25	19	11	61	4	5	21	49	2	22	338
October		Apartment	122	52	10	0	30	50	56	15	14	85	3	5	70	264	12	15	803
2012	Median	Detached	\$860,000	\$710,000	\$639,000	n/a	\$457,000	\$610,000	\$918,500	\$514,000	n/a	\$1,038,000	n/a	\$356,250	\$825,000	\$2,182,500		n/a	(
	Selling Price	Attached Apartment	\$526,000	\$450,000	n/a	n/a	\$275,250	n/a	\$615,000	n/a	n/a	\$507,000	n/a	n/a	\$622,000	\$843,000 \$482,450	n/a	\$602,500	n/a
	Normalian	Detached	\$377,500 84	\$256,900 89	n/a 26	n/a 2	\$202,450 93	\$299,950 20	\$405,000 76	n/a 39	n/a 18	\$325,000 101	n/a 20	n/a 34	\$310,000 112	121	n/a 66	n/a 15	916
	Number of	Attached	82	32	5	0	40	9	45	17	27	76	6	3	30	48	8	16	444
November	Sales	Apartment	120	55	8	0	38	63	80	23	23	95	3	1	101	360	14	16	1,000
2011	Median	Detached	\$895,000	\$700,000	\$650,000	n/a	\$470,900	\$712,000	\$962,000	\$583,000	n/a	\$948,500	\$536,000	\$369,250	\$851,000	\$2,155,500	\$1,822,500	n/a	1,000
	Selling	Attached	\$470,000	\$533,000	n/a	n/a	\$291,298	n/a	\$671,200	n/a	\$426,000	\$530,000	n/a	n/a	\$585,000	\$778,500	n/a	n/a	n/a
	Price	Apartment	\$355,000	\$319,000	n/a	n/a	\$248,250	\$301,000	\$349,858	\$220,000	\$322,500	\$336,500	n/a	n/a	\$320,000	\$465,000	n/a	n/a	
	Number	Detached	780	1,016	419	32	1,007	258	888	368	178	932	171	458	1,213	1,194	580	100	9,594
	of	Attached	638	364	62	1	351	123	283	213	186	692	92	37	345	506	63	219	4,175
Jan	Sales	Apartment	1,357	645	120	0	289	717	727	266	208	1,047	42	52	1,095	3,261	151	144	10,121
Nov. 2012	Median	Detached	\$918,000	\$735,000	\$669,800	\$362,500	\$478,000	\$662,133	\$988,900	\$542,500	\$780,000	\$980,000	\$500,000	\$397,400	\$870,000	\$2,072,750	\$1,847,500	\$966,300	
Year-to-date	Selling Price	Attached	\$476,000	\$463,750	\$450,000	n/a	\$292,500	\$425,000	\$638,000	\$383,274	\$433,750	\$520,000	\$357,627	\$275,000	\$625,000	\$862,500	\$1,190,000	\$550,000	n/a
, car to date		Apartment	\$367,000	\$283,000	\$325,750	n/a	\$216,000	\$303,650	\$376,000	\$241,250	\$333,500	\$335,000	\$259,000	\$270,500	\$345,000	\$480,000	\$710,000	\$229,000	
	Number of	Detached	1,217	1,255	574	34	1,076	323	1,138	437	220	1,645	176	428	1,724	1,924	1,125	103	13,399
Jan	Sales	Attached Apartment	821	502	80	1	464	126	369	221	228	972	83	40	396	702	60 198	154	5,219
Nov. 2011		Detached	1,723 \$898,500	670 \$708,150	140	0 \$595,000	276 \$481,759	824 \$630,000	833 \$923,500	276 \$545,000	261 \$792,500	1,467 \$992,500	34 \$485,000	51 \$395,000	1,105 \$825,000	4,159 \$2,075,000	198 \$1,795,000	94 \$855,000	12,111
1404. 2011	Median Selling	Attached	\$898,500	\$708,150 \$455,500	\$660,000 \$443,000	\$595,000 n/a	\$481,759 \$304,706	\$630,000 \$410,750	\$923,500	\$545,000 \$390,000	\$792,500 \$432,500	\$992,500 \$545,000	\$485,000 \$355,000	\$395,000	\$825,000 \$600,000	\$865,000	\$1,795,000	\$855,000 \$567,500	n/a
Year-to-date	Price	Apartment	\$490,000	\$455,500	\$335,500	n/a n/a	\$304,706	\$301,500	\$365,000	\$390,000	\$335,000	\$351,000	\$355,000	\$272,750	\$342,700	\$485,000	\$732,500	\$238,000	ı#a
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Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



MLS® LISTINGS Facts

REALES OF GREATI	EATE BOA ER VANCOU ember 012		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mess.	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/House	Whistler/Pemberton	707ALS
	Number Detached	+	94	25	9	92	18	87	22	19	139	24	50	111	159	72	20	1,040
	of Attached	• • •	35	25	0	48	7	30	35	18	93	12	15	52	67	5	20 20	508
November	Listings Apartmen		81	13	0	49	81	81	32	24	145	3	5	102	387	17	32	1,210
2012	Detached		64%	96%	11%	63%	61%	69%	100%	79%	55%	54%	60%	82%	48%	44%	50%	,
	% Sales to Listings	49%	63%	200%	n/a	33%	214%	83%	46%	83%	54%	100%	0%	67%	60%	60%	100%	n/a
	Apartme	nt 65%	49%	100%	n/a	65%	67%	73%	66%	50%	56%	233%	80%	68%	62%	47%	22%	
	Number Detached	136	139	54	7	175	42	135	49	37	210	34	77	215	226	134	21	1,691
	of Attached	100	67	12	0	57	18	51	48	20	122	22	5	70	115	15	32	754
October	Listings Apartmen	217	127	26	0	45	125	136	46	29	211	18	7	154	667	40	33	1,878
2012	% Sales to		49%	63%	57%	51%	62%	58%	65%	19%	38%	41%	60%	43%	46%	38%	43%	
	Listings Attached Apartmen	0070	30%	25%	n/a	51%	50%	49%	40%	55%	50%	18%	100%	30%	43%	13%	69%	n/a
		0.70	41% 124	38%	n/a 8	67% 125	40% 23	41% 74	33% 38	48% 29	40% 155	17% 26	71% 59	45% 152	40% 164	30% 93	45% 28	1,227
	Number Detached of Attached		48	26 5	1	36	23 8	74 24	38 26	29	104	19	2	43	89	93 4	28 34	545
November	Listings Apartmen	00	99	14	0	75	77	89	26 25	33	178	7	6	115	496	18	34	1,450
2011	Detached		72%	100%	25%	74%	87%	103%	103%	62%	65%	77%	58%	74%	74%	71%	54%	1,430
	% Sales to Attached		67%	100%	0%	111%	113%	188%	65%	123%	73%	32%	150%	70%	54%	200%	47%	n/a
	Listings Apartmen		56%	57%	n/a	51%	82%	90%	92%	70%	53%	43%	17%	88%	73%	78%	47%	1
	Number Detached	2,108	2,050	775	137	2,229	474	1,850	705	448	3,252	450	1,204	2,674	3,502	1,662	326	23,846
	of Attached	1,363	743	120	2	722	236	631	414	369	1,633	229	117	742	1,297	166	378	9,162
Jan	Listings Apartmen	nt 3,264	1,557	261	0	622	1,583	1,723	592	520	2,791	187	120	2,187	7,821	380	383	23,991
Nov. 2012	Detached % Sales to	0.70	50%	54%	23%	45%	54%	48%	52%	40%	29%	38%	38%	45%	34%	35%	31%	1
Year-to-date*	Listings Attached	11.70	49%	52%	50%	49%	52%	45%	51%	50%	42%	40%	32%	46%	39%	38%	58%	n/a
rour to-date	Apartme		41%	46%	n/a	46%	45%	42%	45%	40%	38%	22%	43%	50%	42%	40%	38%	
	Number Detached	,	2,133	835	154	2,204	466	1,767	690	455	3,603	447	1,162	2,824	3,500	1,940	314	24,503
Jan	of Attached Listings Apartmen	1,001	824	125	4	731	200	585	378	395	1,869	198	88	651	1,314	115	450	9,288
Nov. 2011	Detached	0,000	1,463	244	10	640	1,491	1,663	685	593	3,008	235	169	2,033	8,084	360	386	24,119
1404. 2011	% Sales to	61%	59% 61%	69% 64%	22% 25%	49% 63%	69% 63%	64% 63%	63% 58%	48% 58%	46% 52%	39% 42%	37% 45%	61% 61%	55% 53%	58% 52%	33% 34%	n/a
Year-to-date*	Listings Apartmen		46%	57%	0%	43%	55%	50%	40%	44%	49%	14%	30%	54%	51%	55%	24%	II/a
-	, partino	50 /6	40 /0	31 /0	U /0	43 /0	33/6	JU /6	40 /0	44 /0	43/0	14 /0	JU /0	J+ /0	3170	JJ /6	Z4 /0	

* Year-to-date listings represent a cumulative total of listings rather than total active listings.





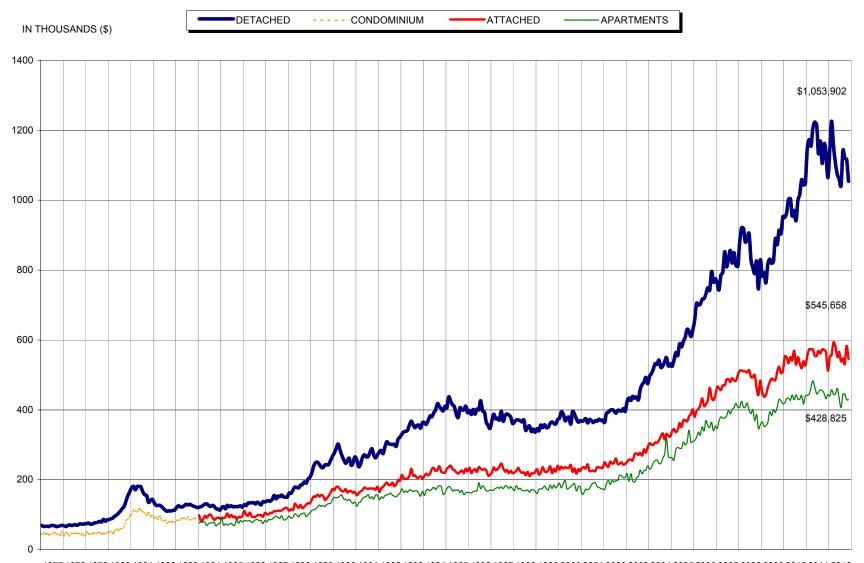
Listing & Sales Activity Summary



			ings		Sales							
	1 Nov 2011	2 Oct 2012	3 Nov 2012	Col. 2 & 3 Percentage Variance	5 Nov 2011	6 Oct 2012	7 Nov 2012	Col. 6 & 7 Percentage Variance	9 Sep 2011 - Nov 2011	10 Sep 2012 - Nov 2012	Col. 9 & 10 Percentage Variance	
BURNABY				%				%			%	
DETACHED ATTACHED	103 80	136 100	99 69	-27.2 -31.0	84 82	56 58	49 34	-12.5 -41.4	251 192	143 129	-43.0 -32.8	
APARTMENTS	184	214	158	-26.2	120	122	102	-16.4	379	323	-14.8	
COQUITLAM DETACHED	124	139	94	-32.4	89	68	60	-11.8	280	195	-30.4	
ATTACHED APARTMENTS	48 99	67 127	35 81	-47.8 -36.2	32 55	20 52	22 40	10.0 -23.1	79 167	65 145	-17.7 -13.2	
DELTA												
DETACHED ATTACHED	26 5	54 12	25 2	-53.7 -83.3	26 5	34 3	24 4	-29.4 33.3	93 18	87 8	-6.5 -55.6	
APARTMENTS	14	26	13	-50.0	8	10	13	30.0	31	34	9.7	
MAPLE RIDGE/PITT MEADOWS DETACHED	125	175	92	-47.4	93	89	58	-34.8	255	215	-15.7	
ATTACHED APARTMENTS	36 75	57 45	48 49	-15.8 8.9	40 38	29 30	16 32	-44.8 6.7	106 78	58 80	-45.3 2.6	
NORTH VANCOUVER	73	45	45	0.9	36	30	32	0.7	70	80	2.0	
DETACHED	74	135	87	-35.6	76	78	60	-23.1	247	182	-26.3	
ATTACHED APARTMENTS	24 89	51 136	30 81	-41.2 -40.4	45 80	25 56	25 59	0.0 5.4	105 214	63 158	-40.0 -26.2	
NEW WESTMINSTER												
DETACHED ATTACHED	23 8	42 18	18 7	-57.1 -61.1	20 9	26 9	11 15	-57.7 66.7	78 25	49 30	-37.2 20.0	
APARTMENTS	77	125	81	-35.2	63	50	54	8.0	198	145	-26.8	
PORT MOODY/BELCARRA DETACHED	29	37	19	-48.6	18	7	15	114.3	51	32	-37.3	
ATTACHED APARTMENTS	22 33	20 29	18 24	-10.0 -17.2	27 23	11 14	15 12	36.4 -14.3	67 66	35 37	-47.8 -43.9	
PORT COQUITLAM												
DETACHED ATTACHED	38 26	49 48	22 35	-55.1 -27.1	39 17	32 19	22 16	-31.3 -15.8	109 60	75 45	-31.2 -25.0	
APARTMENTS	25	46	32	-30.4	23	15	21	40.0	72	46	-36.1	
RICHMOND DETACHED	155	210	139	-33.8	101	79	76	-3.8	316	209	-33.9	
ATTACHED APARTMENTS	104 178	122 211	93 145	-23.8 -31.3	76 95	61 85	50 81	-18.0 -4.7	202 293	157 239	-22.3 -18.4	
SUNSHINE COAST												
DETACHED ATTACHED	59 2	77 5	50 15	-35.1 200.0	34 3	46 5	30 0	-34.8 -100.0	112 9	106 6	-5.4 -33.3	
APARTMENTS	6	7	5	-28.6	1	5	4	-20.0	12	16	33.3	
SQUAMISH DETACHED	26	34	24	-29.4	20	14	13	-7.1	53	37	-30.2	
ATTACHED APARTMENTS	19 7	22 18	12	-45.5 -83.3	6 3	4 3	12 7	200.0	18 5	24	33.3 120.0	
VANCOUVER EAST	,	10	3	-03.3		3		100.0	J J	11	120.0	
DETACHED	152	215	111	-48.4	112	93	91	-2.2	379	258	-31.9	
ATTACHED APARTMENTS	43 115	70 154	52 102	-25.7 -33.8	30 101	21 70	35 69	66.7 -1.4	99 282	75 210	-24.2 -25.5	
VANCOUVER WEST		**						**	ā.=			
DETACHED ATTACHED	164 89	226 115	159 67	-29.6 -41.7	121 48	104 49	77 40	-26.0 -18.4	345 145	267 124	-22.6 -14.5	
APARTMENTS WILLET ED	496	667	387	-42.0	360	264	241	-8.7	1004	717	-28.6	
WHISTLER DETACHED	28	21	20	-4.8	15	9	10	11.1	37	26	-29.7	
ATTACHED APARTMENTS	34 34	32 33	20 32	-37.5 -3.0	16 16	22 15	20 7	-9.1 -53.3	53 41	65 36	22.6 -12.2	
WEST VANCOUVER/HOWE SOUND												
DETACHED ATTACHED	93 4	134 15	72 5	-46.3 -66.7	66 8	51 2	32 3	-37.3 50.0	227 15	126 7	-44.5 -53.3	
APARTMENTS	18	40	17	-57.5	14	12	8	-33.3	38	32	-15.8	
GRAND TOTALS DETACHED	1219	1684	1031	-38.8	914	786	628	-20.1	2833	2007	-29.2	
ATTACHED	544	754	508	-32.6	444	338	307	-9.2	1193	891	-25.3	
APARTMENTS	1450	1878	1210	-35.6	1000	803	750	-6.6	2880	2229	-22.6	



Residential Average Sale Prices - January 1977 to November 2012



 $1977\ 1978\ 1979\ 1980\ 1981\ 1982\ 1983\ 1984\ 1985\ 1986\ 1987\ 1988\ 1989\ 1990\ 1991\ 1992\ 1993\ 1994\ 1995\ 1996\ 1997\ 1998\ 1999\ 2000\ 2001\ 2002\ 2003\ 2004\ 2005\ 2006\ 2007\ 2008\ 2009\ 2011\ 2011\ 2012\ 2011\ 2012\ 2011\ 2012\ 2011\ 2012\ 2011\ 2012$

